



March 19, 2020

Honorable Doug Burgum  
Governor of North Dakota  
State Capitol  
600 East Boulevard Ave., Dept. 101  
Bismarck, ND 58505-0001  
Via email: governor@nd.gov

Dear Governor Burgum:

The Association of Equipment Manufacturers, Associated Equipment Distributors, and Equipment Dealers Association represent the companies that manufacture, and the dealerships that distribute, service, and maintain, off-highway equipment for the agriculture, construction, forestry, mining, and utility sectors. Together we represent 6 equipment manufacturers and 189 dealer locations in North Dakota that support more than 20,900 jobs and contribute \$2.4 billion annually to the state's economy.

We thank you for your administration's efforts to protect North Dakota residents and businesses during these unprecedented times. Like you, we take very seriously the health and safety of our country, as well as safeguarding the country's equipment production, distribution, and maintenance capability.

As our nation continues to confront the ongoing and evolving challenges caused by the COVID-19 pandemic, we urge you to consider the essential role that equipment manufacturers, suppliers, distributors, and service technicians play in guaranteeing a steady supply of U.S.-produced food, fiber, feed, and fuel, maintaining our nation's roads and bridges and other important infrastructure assets, and keeping the nation's energy infrastructure secure and resilient. At a time when farmers are preparing for a new planting season, contractors are looking to build and maintain critical infrastructure assets, and utilities are working to keep homes and hospitals powered, we have an obligation to ensure that they have access to the equipment and parts, as well as the repair and maintenance services, they need to perform these functions.

To that end, it is vital that equipment manufacturers, suppliers, dealers, and service technicians are considered essential to the economic continuity of the state of North Dakota as you continue to respond to the COVID-19 pandemic and take steps to protect the health and safety of all North Dakota's workers and residents.

Accordingly, we hereby request that, as you consider further initiatives to contain the severity and duration of the spread of COVID-19, including potential Executive Orders, you ensure that North Dakota's farmers, contractors and utility workers continue to have access to the equipment, parts and maintenance services they need during this time of crisis.

Thank you for your prompt attention to this crucial matter.

Dennis Slater  
President  
AEM

Brian McGuire  
President & CEO  
AED

Kim Rominger  
President & CEO  
EDA