



**Associated Equipment Distributors
Government Affairs Office
80 M Street, SE
Suite 100
Washington, D.C. 20003**

December 18, 2019

The Honorable Nancy Pelosi
Speaker
U.S. House of Representatives
Washington, D.C. 20515

The Honorable Kevin McCarthy
Republican Leader
U.S. House of Representatives
Washington, D.C. 20515

Re: AED's Urges House Approval of the United States-Mexico-Canada Agreement

Dear Speaker Pelosi and Leader McCarthy:

On behalf of Associated Equipment Distributors (AED) and its members, I'm writing to express the equipment industry's strong support for ratification of the United States-Mexico-Canadian Agreement (USMCA).

AED is the international trade association representing companies that sell, rent, service and manufacture construction, farm, energy, mining, forestry and industrial equipment. Its nearly 500 distributor members, which are predominantly small-medium-sized, family-owned businesses, have 4,400 locations, employ 130,000 workers and account for more than \$54 billion of annual sales revenue. AED has another 325 non-distributor members, which include manufacturers of equipment and supplies, and industry service providers. AED's members have locations in all 50 states and serve every congressional district.

As a U.S.-based organization with companies operating in the United States, Canada and Mexico, AED members are uniquely impacted by the trade uncertainty in North America. By modernizing and strengthening the trade ties between the three countries, USMCA will help restore predictability and trade certainty to North American equipment markets, creating an environment for greater investment, well-paying jobs and sustained growth. For American equipment companies to remain competitive in the global market, we need strong international agreements, such as USMCA.

I urge you to support USMCA when considered by the House of Representatives to provide trade certainty and continued economic growth for the equipment industry.

Sincerely,

Brian P. McGuire
President & CEO

cc: All Members of the U.S. House of Representatives