



October 2, 2026

**Re: Free and Fair Trade with the United States is Essential for Nation-Building Projects**

Dear Premier:

On behalf of equipment dealers, manufacturers, and service providers across your province represented by Associated Equipment Distributors (AED), I am writing to you to voice our association's support for free and fair trade in North America and offer our support in resolving the ongoing trade impasse.

AED is one of the largest Canada-U.S. trade association's representing the full spectrum of the heavy equipment industry, including construction, mining, forestry, transportation, and agriculture. Our membership is strong on both sides of the border and AED members generate more than \$100 billion in annual revenue, employ over 140,000 people, and operate more than 7,200 locations.

AED has always been a champion of free and fair trade. Canada and the United States share the most prosperous and successful trading relationship in the world, and AED has been a consistent advocate against tariffs in Washington D.C., and in local districts across the country. Most recently, AED leadership met with members of Congress and U.S. trade officials to make the case in favour of maintaining CUSMA and working in partnership with the Government of Canada. Our association has also called on U.S. governors across 33 states urging them to take action to resolve the ongoing trade impasse.

Our Canadian members have been directly impacted by ongoing trade disruptions and are key to major industries across the country. It is critical to support Canada's national infrastructure and agricultural production that negotiations continue and our association will actively work to ensure that leaders in both countries understand the importance of reaching a fair agreement through positive and respectful dialogue.

AED's senior leadership would be happy to travel from the United States to meet with you to provide insight from our meetings with U.S. officials in Washington D.C. and to discuss how we can best support the message of free and fair trade in North America.

Thank you for your ongoing leadership. We look forward to working with you on this critical issue.

Sincerely,

Brian P. McGuire  
President & CEO of AED